

PERSONAL INJURY ANSWERS

The 123 pages in our helpful book are loaded with practical guidance:

- The factors affecting the value of your case
- How claims departments work and why the adjuster cannot be trusted
- Common case weakness that affect value
- Insurance company negotiation tactics and tricks that adjusters like to use

ABBREVIATED CONTENTS

Do I Have a Case?

- How a Personal Injury Lawyer Will Evaluate Your Case
- What to Expect at Your First Meeting with Your Lawyer

Dealing with the Insurance Company

- How Insurance Companies Work
- Factors Insurance Companies Consider in Evaluating Claims
- Insurer Negotiation Tactics, Tricks, and Ploys

When a Lawsuit Is Filed

- Your Defense Medical Examination
- Your Deposition

Overcoming Common Defense Themes

- Malingering
- Pre-Existing Injury
- Apologies and Regrets

Frequently-Asked Questions

- What If I Can't Pay My Medical Bills?
- How Long Will It Take to Resolve My Case?
- What Is the Potential Value of My Case?

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I WAS INJURED IN AN ACCIDENT: WHAT DO I DO NOW?

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